## Mortgage Fact Find

This Fact Find is for use when offering Mortgage Products.
It does not cover Regulated Investment Products.

| Adviser / Consultant Name | Client Reference | Date of Fact Find |
| :--- | :--- | :--- |
|  |  |  |

## Applicant Details

| $\square$ Joint Application | First Applicant | Second Applicant |
| :---: | :---: | :---: |
| Title | $\square$ Male $\square$ Female | $\square$ Male $\square$ Female |
| Surname |  |  |
| First Name(s) |  |  |
| Previous Name(s) |  |  |
| Nationality |  |  |
| Date of Birth (dd/mm/yyyy) |  |  |
| Smoking Status | $\square$ Smoker $\square$ Non Smoker | $\square$ Smoker $\square$ Non Smoker |
| Marital Status |  |  |
| Applicant's Relationship |  |  |
| Dependants | Number $\square$ Ages | Number $\square$ Ages |
| Who do you bank with? |  |  |
| Current Address  <br>  House Name <br>  Address Line 1 <br>  Address Line 2 <br>  Postal Town <br>  County | Flat No. $\square$ House No. | Flat No $\square$ House No. |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  | Postcode | Postcode |
| Daytime Telephone |  |  |
| Evening Telephone |  |  |
| Mobile Telephone |  |  |
| Email |  |  |
| Residential Status | $\square$ Owner $\square$ Tenant <br> $\square$ With Parents  | $\square$ Owner $\square$ Tenant <br> $\square$ With Parents  |
| Date Moved into Current Address | $\square \square$ On Electoral Role | $\square \square$ On Electoral Role |
| In the past 3 years |  |  |
| No. of moves | $\square$ | $\square$ |
| Purpose of Mortgage | $\square$ First Time Buyer $\square$ Purchase <br> $\square$ Right To Buy $\square$ Buy To Let <br> $\square$ Capital Raising $\square$ Let To Bu |  $\square$ ReMortgage <br> Let $\square$ Shared Ownership <br> Buy $\square$ Debt Consolidation |
| Method of Repayment | $\square$ Capital Interest $\square$ Interes | Only $\square$ Other |
| Additional Borrowing | Amount $£ \square$ Purpo |  |
| Anticipated Changes to circumstances (If Yes, specify) | $\square$ No | $\square$ Yes $\square$ No |
|  |  |  |

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BUDGET PLANNER AND FINANCIAL DEPEND( NTS DETAILS

| Monthly Outgoings for |  |
| :--- | :--- |
| Pension Contributions | $£$ |
| Loans/Credit Cards | $£$ |
| Utilities - Gas/Elec/Water | $£$ |
| Council Tax | $£$ |
| Food and Groceries | $£$ |
| Maintenance / Child Support Payments | $£$ |
| Car Costs / Travel | $£$ |
| School / Child Care | $£$ |
| Satellite TV / Telephone(s) | $£$ |
| Other (e.g. entertainment / clothes etc) | $£$ |
|  |  |
| Total Outgoings per month | $£ 0$ |

## Net Monthly Income

## Available Budget for Mortgage Purposes <br> £

## Actual Budget for Mortgage $£$

Financial Dependants

| First Name(s) | Age Now | Dependent <br> until (Age) | On who are they financial <br> dependant (Applicant 1, 2 or <br> Both?) |
| :---: | :--- | :--- | :--- |
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Save and Exit

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## Financial Details

Please list any outstanding debts and regular outgoings. Include loans, HP agreements, credit cards, store cards, catalogues, mail orders, overdrafts, childcare and maintenance payments. If the applicant intends to redeem any of these prior to completion, please state 'redeem' in the final payment box.

First Applicant
Second Applicant

| Purpose | Monthly <br> Payment | Current <br> Balance | Final Payment <br> Date | Purpose | Monthly <br> Payment | Current <br> Balance | Final Payment <br> Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | Unsecured Loans |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
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## Secured Loans



Existing Protection Policies

|  | First Applicant |  | Second Applicant |  |
| :---: | :---: | :---: | :---: | :---: |
| Accident, Sickness and Unemployment Insurance Cover | $\square \mathrm{A}$ | $\square$ AS $\square$ U | $\square$ ASU | $\square \mathrm{AS} \square \mathrm{\square}$ |
| Amount per month ? | £ |  | £ |  |
| After how many weeks ? |  |  |  |  |
| Critical Illness | $\square \mathrm{Yes}$ | $\square$ No | $\square$ Yes | $\square$ No |
| Amount of cover |  |  |  |  |
| Type | $\square$ Level | $\square$ Reducing | $\square$ Level | $\square$ Reducing |
| Term Assurance | $\square \mathrm{Yes}$ | $\square$ No | $\square$ Yes | $\square$ No |
| Amount of cover |  |  |  |  |
| Type | $\square$ Level | $\square$ Reducing | $\square$ Level | $\square$ Reducing |
| Endowment Policy | $\square$ Yes | $\square$ No | $\square$ Yes | $\square$ No |
| Amount of cover | £ | Premium £ | £ | Premium £ |
|  |  | Value $£$ |  | Value $£$ |

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| Adverse Credit Details |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | First Applicant | Second Applicant |  |  |
| Ever had a mortgage or loan application <br> refused? | $\square$ Yes | $\square$ No | $\square$ Yes | $\square$ No |
| Are there any CCJ(s) or loan default(s) <br> registered against you or your company? | $\square$ Yes | $\square$ No | $\square$ Yes | $\square$ No |
| Have you ever been made bankrupt? | $\square$ Yes | $\square$ No | $\square$ Yes | $\square$ No |
| Have you ever had a property <br> repossessed? | $\square$ Yes | $\square$ No | $\square$ Yes |  |
| Failed to keep up payments on current <br> or previous mortgage, rental or loan <br> agreements? | $\square$ Yes | $\square$ No | $\square$ Yes |  |
| Entered into arrangements with creditors <br> (IVA)? | $\square$ Yes | $\square$ No | $\square$ Yes | $\square$ No |

Adverse Credit: First Applicant

| Adverse Type | Amount (£) | Date Registered | Satisfied | Reason |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
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## Adverse Credit: Second Applicant

| Adverse Type | Amount (£) | Date Registered | Satisfied |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | Reason |
|  |  |  |  |  |
|  |  |  |  |  |
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## Notes

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## Current Mortgage Details

|  | First Applicant | Second Applicant |
| :---: | :---: | :---: |
| Current Lender |  |  |
| Account No. |  |  |
| Term Remaining (years) |  |  |
| Repayment Method | Capital Interest Interest Only Part And Part | Capital Interest Interest Only Part And Part |
| Capital Balance Outstanding | A. £ | A. £ |
| Redemption Penalty Amount (include Cashback if applicable) | B. £ | B. $\quad$ ¢ |
| Repayable on Redemption | A + B. $£ 0$ | A + B. $£ 0$ |
| Prepared to pay penalty on transfer (if applicable) | $\square$ Yes $\square$ No | $\square$ Yes $\square$ No |
| Current Rate / Payment Amount | $\square £ \square$ per month | $\square \%$ per month |
| Interest Rate Type | $\square$ Variable $\square$ Discount <br> $\square$ Capped $\square$ Fixed <br> $\square$ Tracker $\square$ LIBOR <br> $\square$ Flexible Other | $\square$ Variable $\square$ Discount <br> $\square$ Capped $\square$ Fixed <br> $\square$ Tracker $\square$ LIBOR <br> $\square$ Flexible Other |
| Date end of preferential / discount period |  |  |
| Is current mortgage portable to a new property? | $\square$ Yes $\square$ No | $\square$ Yes $\square$ No |
| If selling, what is the sale price? | £ | £ |


| Buy To Let |  |
| :--- | :---: |
| Do the clients have any investment <br> properties? (If so, how many) | $\square$ Yes $\square$ No Number $\square$ |
| Please give the estimated rental value. | $\square$ |
| The monthly rent paid by tenants | $\square$ |

Current Rental Details (If Renting)


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| Key information about clients requirements |  |
| :---: | :---: |
| Is client's income expected to increase significantly within the foreseeable future? | $\square$ Yes $\square$ No |
| Is client's expenditure expected to increase significantly within the foreseeable future? | $\square$ Yes $\square$ No |
| Are client's planning to repay some or all of their mortgage within the foreseeable future? | $\square$ Yes $\square$ No |
| Are the clients planning to move home within the foreseeable future? | $\square$ Yes $\square$ No |
| Which of the following features are most important to the clients: |  |
| An upper limit on the mortgage costs for a specific period. | $\square$ Yes $\square$ No |
| To fix mortgage costs for a certain period. | $\square$ Yes $\square$ No |
| Access to an initial cash sum (a Cashback) | $\square$ Yes $\square$ No |
| A discount on the mortgage repayments in the early years | $\square$ Yes $\square$ No |
| No early repayment charges on full or part redemption | $\square$ Yes $\square$ No |
| No tie-in after any fixed, discounted or capped interest rate | $\square$ Yes $\square$ No |
| No higher lending charge | $\square$ Yes $\square$ No |
| Speed of mortgage completion | $\square$ Yes $\square$ No |
| Ability to add fees to the loan | $\square$ Yes $\square$ No |
| Ability to vary the repayment amount or take repayment holidays | $\square$ Yes $\square$ No |
| Concern about possibility of future interest rate movements | $\square$ Yes $\square$ No |
| Want the certainty of their mortgage being repaid at the end of the term | $\square$ Yes $\square$ No |
| Are comfortable if all or part of the mortgage capital is repaid from the proceeds of a savings product or other repayment vehicle. | $\square$ Yes $\square$ No |
| What is the client's attitude to the risk of repaying their mortgage | $\square$ Averse $\square$ Balanced $\square$ Adventurous |
| Do the clients require: |  |
| Payment Protection Insurance? <br> If Yes, how much cover? | $\square$ |
| Do they want the benefit payment to be in excess of the mortgage repayment? | $\square$ Yes $\square$ No |
| Type of cover required? | $\square$ Joint $\square$ Single |
| Do the clients require a quotation for buildings and contents insurance? | $\square$ No $\square$ Yes |

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## Additional Information

Please use this page to add any additional information for which there may not have been enough space to answer a question in full detail.

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## Declarations

DO NOT SIGN THIS DECLARATION UNLESS YOU ARE ENTIRELY SATISFIED. IF YOU HAVE ANY QUESTIONS OR ARE NOT SATISFIED WITH ANY ASPECT, PLEASE ASK FOR ASSISTANCE BEFORE SIGNING THIS DOCUMENT OR ANY OTHER MORTGAGE FORMS

I/We agree that this fact find is a true record of my/our position and that this information is true to the best of my/our knowledge. I/We accept that this Factfind relates only to mortgages and is not a Factfind for investment advice regulated under the Financial Services and Markets Act.

I/We confirm that the personal and confidential information provided by me/us can be disclosed by the firm for the purposes of arranging a mortgage on my/our behalf and that I/we have read this completed fact find before signing below.

| First Applicant's signature | Second Applicant's signature |
| :--- | :--- |
| Date | Date |
| Adviser/Consultant's statement |  |
| I confirm that the applicant(s) read and agreed the information recorded before signing above and that I have provided them <br> with a copy of this. |  |
| I also confirm that I have provided the applicants with a copy of my firm's Initial Disclosure Document. |  |
| Where advice has been given and I am not fully qualified to offer advice and a recommendation in accordance with the <br> Finanial Services Authority regulations, I confirm that I am currently under the supervision of the person named below. My <br> supervisor will review my work and by signing the document below, is confirming that they are satisfied that I have acted <br> correctly and that they take responsibility for my actions in this case. |  |

## Supervisor's statement (where advice has been given by a trainee adviser)

I confirm that I have reviewed and inspected the details contained within this fact find and that I am satisfied that the document has been completed correctly and in accordance with my firm's procedures. Because the named adviser is not fully qualified, my signature below indicates that I take responsibility for the actions of the adviser on this case.

## Data Protection

We will treat all your personal information as private and confidential (even when you are no longer a customer), except where disclosure is made at your request or with your consent in relation to arranging your mortgage. We would also explain that you have a right of access under the Data Protection Act 1998 to your personal records held on our files. We would advise you that your files may be submitted to the Financial Service Authority for compliance monitoring and no other purpose.

| Adviser/Consultant's Name | Supervisor's Name |
| :--- | :--- |
| Adviser/Consultant's signature | Supervisor's signature |
|  |  |
| Date | Date |

